

Message Text

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12

ORIGIN AF-18

INFO OCT-01 ISO-00 EB-11 TRSE-00 L-03 COME-00 OPIC-12

CIAE-00 INR-10 NSAE-00 RSC-01 OMB-01 /057 R

DRAFTED BY AF/W:JKBISHOP:LSR

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EB/IFD/OIA - MR. BROOKENS

TREASURY - MR. GOODMAN

EB/IFD/ODF - MR. LINTON (INFO)

MS. EINHORN (INFO)

AFR/CWA - MR. ELLIS (INFO)

L/EB - MR. BOND (INFO)

----- 097377

R 302234Z MAY 74

FM SECSTATE WASHDC

TO AMEMBASSY ACCRA

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E.O. 11652:N/A

TAGS: EMIN, BGEN, PFOR, GH

SUBJECT: UNION CARBIDE NEGOTIATIONS WITH GOG

REF: STATE 092204

1. WAIT, GEOGHAN, AND ELLIS MET WITH ASST SECY EASUM AND OTHER BUREAU PERSONNEL MAY 29 FOR DISCUSSIONS WHICH INCLUDED UCC NEGOTIATIONS WITH GOG. GEOGHAN SAID AUDIT OF OS&S BOOKS NEAR COMPLETION AND HE IS PREPARED FLY ACCRA MID-JUNE FOR TALKS WITH TURKSON, ASANTE, AND OTHERS, IF THEY ARE WILLING. HE HOPES NEGOTIATE SETTLEMENT BACKTAX CLAIM ON TERMS DESCRIBED REFTTEL, WHICH UCC ESTIMATES WOULD COST THEM SIX TO NINE MILLION CEDIS. UCC WILLING ALLOW ACCEPTABLE GOG NOMINATED INDEPENDENT AUDITOR EXAMINE OS&S BOOKS BUT REMAINS FIRMLY OPPOSED ANY INSPECTION OF BOOKS BY GOG OFFICIALS. GEOGHAN SAID BASIS UCC OBJECTION INSPECTION BY GOG IS FACT OS&S BOOKS ALSO RECORD SALES ON BEHALF UCC SUBSIDIARIES IN RHODESIA AND SOUTH AFRICA, WHICH DATA IT WOULD BE EMBARRASSING TO DISCLOSE.

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RASSING HAVE GOG SEE.

2. ALTHOUGH UCC OFFICIALS SAID UCC WILL NEGOTIATE HARD ON COMPENSATION TERMS FOLLOWING SETTLEMENT BACKTAX CLAIM, THEY WERE NOT PREPARED SPECIFY AMOUNT OF COMPENSATION THEY WILL REQUEST. WAS EVIDENT SUM UCC HAS TO PAY TO SETTLE BACKTAX CLAIM WILL INFLUENCE AMOUNT ASKED FOR COMPENSATION. UCC ALSO EXPECTS DIFFICULT NEGOTIATIONS ON PRICE GNMC WILL PAY AMC FOR ORE. UCC CONFUSED ABOUT PROVISIONS IF ANY BEING

MADE BY GOG FOR PAYMENT PAST DELIVERIES BY AMC TO GMC. AMC IS BILLING GNMC BUT HAS TO DATE RECEIVED NO PAYMENT. UCC HAS NOT AND DOES NOT INTEND RAISE THIS ISSUE WITH GOG UNTIL AT LEAST BACKTAX ISSUE RESOLVED.

3. WAIT EXPRESSED CONCERN OVER SITUATION AT NSUTA, WHERE HE SAID LABOR FORCE NOT FULLY EMPLOYED DUE PRODUCTION SLOW-DOWN BUT BEING PAID USUAL WAGES. ALTHOUGH HE CLEARLY IS IMPATIENT, WAIT DID NOT THREATEN ANY ACTION IN NEAR FUTURE. HE SAID GNMC DOING POOR JOB ARRANGING SHIPMENTS, WHICH ARE DOWN SUBSTANTIALLY FROM PREVIOUS YEARS. BUT GOG APPARENTLY NOT CONCERNED BY FAILURE EXPLOIT FULLY POSSIBILITIES OFFERED BY CURRENT HIGH MANGANESE PRICES. BROWN

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Message Attributes

Automatic Decaptioning: X
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Concepts: SALES, NEGOTIATIONS, DEBT REPAYMENTS, TAX ASSESSMENTS, AUDITS, PRICES
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Copy: SINGLE
Draft Date: 30 MAY 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: boyleja
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Drafter: JKBISHOP:LSR
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Handling Restrictions: n/a
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ISecure: 1
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